

# Our Environmental Heritage

## Commercial Applications Information Packet

(Revised October 2015)

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**MSDS's & Technical Data Sheets available for all products –  
Ask your Shaklee Distributor**

# SHAKLEE GET CLEAN: IN HARMONY WITH NATURE

## Basic Fact Summary

- Climate Neutral Certified Company
- 100% Biodegradable (OECD Modified Biodegradability Test)<sup>1</sup>
- Effective & Efficient
- Highly Concentrated – You're not paying for water -
- Cost Effective
- Approved for Commercial Use<sup>2</sup>
- Meet U.S.D.A. Authorizations for use in Food Preparation Areas<sup>2</sup>
- Non-Flammable
- Packaged in Recyclable Containers
- Safe for YOU to Use
- Safe for Septic Systems
- 100% Guaranteed

1. Shaklee cleaning products are "readily biodegradable" under the European standard **OECD Modified Biodegradability Test** as listed in the following Biodegradability statement.
2. Shaklee's cleaning products are **OSHA** and **EPA** approved for use in food preparation facilities. Shaklee cleaners meet the U.S. Department of Labor's OSHA Hazard Communication Standard, 29 CFR 1910.1200. They are also authorized for use under USDA Inspection and Grading Programs.

# SHAKLEE PRODUCT OVERVIEW

<u>Product</u>	<u>Summary</u>	<u>Application</u>
<b>SCOUR OFF</b>	Heavy Duty Paste	Mildly Abrasive cleanser for hard metals, chrome, stainless steel, ceramic tile, porcelain, etc. Graffiti remover.
<b>BASIC-G</b>	Germicide /Cleaner	Quaternary germicidal cleaner for general use in bathrooms, food preparation areas, animal enclosures, waste storage areas, etc.
<b>BASIC-G WIPES</b>	Germicide/Cleaner	Basic G in a convenient and biodegradable wipe that leaves no residue.
<b>BASIC-H<sup>2</sup></b>	All Purpose Cleaner	For cleaning all surfaces, walls, furniture, floors, carpets, dusting, interior, exterior, motor vehicles. No residue. No rinsing.
<b>BASIC-H<sup>2</sup></b>	Industrial Strength Cleaner	For heavier cleaning, oily & light to medium degreasing on most surfaces, walls, floors, tile, concrete, carpets, spot removal, kitchen areas, exhaust hoods, motor vehicles, interior, exterior. No residue. No rinsing.
<b>BASIC-H<sup>2</sup></b>	Window & Glass Cleaner	Excellent for interior & exterior applications. Glass, mirrors, plexiglass.
<b>BASIC H<sup>2</sup> WIPES</b>	Cleaning Wipes	Basic H <sup>2</sup> in a convenient and biodegradable wipe that leaves no residue.

# SHAKLEE CORPORATION

Founded in 1956 and headquartered in Pleasanton, California, Shaklee Corporation is a diversified consumer products company with multilevel marketing, research and technology development and manufacturing under the Shaklee name.

Shaklee manufactures and distributes products in the United States, Canada, Mexico, China, South Korea, Taiwan and Malaysia as well as through a distributor relationship in Singapore. Shaklee is a long-standing and respected leader in the network marketing industry, with product lines including nutritional supplements, personal care and household products as well as home water treatment and air purification products. Not available in stores, products are sold directly to consumers through a network of qualified and professional independent distributors.

Shaklee invests extensively in solid science, research, product development, safety testing and efficacy testing before any product is released for sale to the public. Shaklee products, as always, reflect the company's commitment to the highest quality, service and customer satisfaction, and are backed by a 100% money back guarantee.

In 2004, Shaklee once again became a "family owned" business when it was purchased by Roger Barnett, a young entrepreneur with an extremely successful track record. Roger Barnett has affirmed Shaklee's commitment to building health and protecting the environment and continues to see the company's role as providing an opportunity for its distributors to make a difference in the health and lives of others.

## CORPORATE COMMITMENT TO THE ENVIRONMENT

Shaklee is the first **Climate Neutral Certified** Company in the world. Shaklee's environmental commitment is long and deep, reaching back to company founder Forrest C. Shaklee. Company action now reaches around the globe through its work with Wangari Maathai and the Green Belt Movement and Million Trees, Million Dreams projects. Shaklee continues to guide its course by the principle of Living in Harmony with Nature.

### WORLD HEADQUARTERS

Shaklee's world headquarters are located in Pleasanton, California. The facility serves to showcase Shaklee's corporate commitment to a healthy, natural lifestyle and a warm, people-centered workplace. The building's construction incorporates a number of innovative and environmentally responsible strategies, including: maximum use of the sun, with atria that bring daylight deep into the building interior, minimizing the use of electric lights; under floor air supply that assists in controlling heat fluctuation, which in turn reduces demand for energy used to either heat or cool the building; and motion sensors, both in meeting rooms and individual workspaces, that are used to turn equipment and lighting on and off.

Sustainable building materials and practices were used throughout the facility's construction and interior design, including: use of recycled, certified sustainable, and environmentally safe materials, finishes and products; use of wood originating from certified sustainable forests; selection of Interface carpeting for use throughout the facility, made from recycled fibers and that in turn is recyclable; and use of textiles dyed with recycled inks from the photography industry and woven with recycled fiber materials.

# Shaklee Environmentally Responsible Cleaners

## Use Summary & Mixing Chart

GENERAL PRODUCT DESCRIPTION	SHAKLEE PRODUCT EQUIVALENT	DILUTION: (SUGGESTED)	NOTES DETAILS ON PRODUCT INFORMATION SHEETS
ALL PURPOSE CLEANER: INDOORS OR OUTDOORS  GENERAL PURPOSE APPLICATIONS	BASIC-H <sup>2</sup>	1:256 (1/2 OZ/GAL H <sub>2</sub> O)	(BASIC-H <sup>2</sup> CAN ALSO BE USED IN PRESSURE WASHERS. DILUTION RATIOS NEED TO BE ADJUSTED FOR THESE APPLICATIONS.)
FLOORS (MOP BUCKETS) & LIGHT DUTY APPLICATIONS		1:378 (1/3 OZ/GAL H <sub>2</sub> O)	MAY BE USED IN FLOOR & CARPET CLEANING MACHINES
ALL PURPOSE CLEANER: INDOORS OR OUTDOORS  MEDIUM & HEAVY DUTY APPLICATIONS	BASIC-H <sup>2</sup>	1:64 (2 OZ/GAL H <sub>2</sub> O)	PARTICULARLY EFFECTIVE FOR UNFINISHED, ROUGH, OR WORN SURFACES
FLOORS (MOP BUCKETS)		1:128 (1 OZ/GAL H <sub>2</sub> O)	RECOMMENDED FOR ALL FLOORS; WOOD, TILE, LINOLEUM, CONCRETE, BRICK MAY BE USED IN FLOOR & CARPET CLEANING MACHINES
BATHROOM CLEANER:  GERMICIDAL CLEANER	BASIC-G	1:256 (1/2 OZ/GAL H <sub>2</sub> O)	MAY BE USED IN FLOOR & CARPET CLEANING MACHINES
DEGREASER CLEANER	BASIC-H <sup>2</sup>	1:64 – 1:32 (2 - 4 OZ/GAL H <sub>2</sub> O)	USE STRONGER DILUTION FOR MORE SEVERE GREASE CUTTING NEEDS.  CAN BE USED VERY EFFECTIVELY IN A PRESSURE WASHER AT LIGHTER DILUTION. APPROPRIATE FOR LIGHT TO MEDIUM MACHINERY CLEANING.
GRAFFITI REMOVER	SCOUR OFF PASTE	CONCENTRATED PASTE - USE WITH LOTS OF WATER	MILD ABRASIVE CLEANSER - EXCELLENT ON HARD SURFACES - STEEL, HARDWOODS

<b>GENERAL PRODUCT DESCRIPTION</b>	<b>SHAKLEE PRODUCT EQUIVALENT</b>	<b>DILUTION: (SUGGESTED)</b>	<b>NOTES DETAILS ON PRODUCT INFORMATION SHEETS</b>
GLASS CLEANER	<b>BASIC-H<sup>2</sup></b>	1:6,308 (@ 1/8 TSP GAL H <sub>2</sub> O)	PARTICULARLY EFFECTIVE IN BUCKET WITH SPONGE & SQUEEGEE.  FOR EXTERIOR, USE DILUTED AT 1:3,154 (@ 1/4 TSP GAL H <sub>2</sub> O)
CARPET SHAMPOO  <b>GENERAL CLEANING/ MEDIUM SOIL</b>	<b>BASIC-H<sup>2</sup></b>	1:256 - 1:1024 (1/2 - 1/8OZ/GAL H <sub>2</sub> O)	THE MORE DILUTE MIX IS GENERALLY RECOMMENDED, ESPECIALLY FOR MACHINES USING HOT WATER.
CARPET SHAMPOO  <b>HEAVY SOIL</b>	<b>BASIC-H<sup>2</sup></b>	1:128 - 1:256 (1 - 2 OZ/GAL H <sub>2</sub> O)	THE MORE DILUTE MIX IS GENERALLY RECOMMENDED, ESPECIALLY FOR MACHINES USING HOT WATER.
CHROME & HARD METALS POLISH	<b>SCOUR OFF PASTE</b>	CONCENTRATED PASTE - USE WITH LOTS OF WATER	MILD ABRASIVE CLEANSER - EXCELLENT ON HARD METAL SURFACES - STEEL, CHROME & STAINLESS
<b>DISINFECTANT</b>	<b>BASIC-G</b>	1:256 (1/2 OZ/GAL H <sub>2</sub> O)	MAY BE USED IN FLOOR & CARPET CLEANING MACHINES

# Scour Off

## PRODUCT INFORMATION SHEET

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**FUNCTION:** Heavy Duty 100% Biodegradable Scouring Cleanser

**DESCRIPTION:** Scour Off paste is an excellent mildly abrasive scouring cleanser for all bright & hard metal surfaces, ceramic tile, porcelain, Arborite, Corian. Use with a soft cloth or sponge and plenty of water. (**Note: Test Scour Off on soft metals such as gold, brass, silver or polished aluminum and wood before use – it may scratch**).

**Uses:** All stainless steel surfaces, pots & pans, chrome surfaces, restroom faucets, ceramic, porcelain & enamel surfaces; Scuff marks on floors; Pen & pencil marks on walls, lockers, desks; Ovens, barbecue grills, stove tops, pyrex glass.

**CONCENTRATE COST\*:** \$ 7.25 per 9 oz. tub (6 tubs per case @ \$ 43.50)

\*MP = Commercial Volume Price

**APPLICATION:** Small amount of paste with liberal amount of water on soft cloth or sponge.

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# BASIC-G

## PRODUCT INFORMATION SHEET

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**FUNCTION:** Highly Concentrated 100% Biodegradable Germicide

**DESCRIPTION:** Basic-G is a concentrated liquid quaternary ammonium germicide cleaner effective against a broad spectrum of harmful pathogenic organisms as specified in the attached Technical Data Sheet.

**USES:** Restrooms - counters, walls & floors, toilet bowls, urinals, sinks; All food contact Areas, cutting boards, All food preparation machinery and utensils, soft drink dispenser nozzles; Animal cages, pens & enclosures; Waste bins, dumpsters, disposals.

**CONCENTRATE COST\*:** \$ 17.30 - QUART (6 quarts per case @ \$ 103.80)

\*MP = Commercial Volume Price

**DILUTION RATIO:** 1:256 (1/2 ounce per gallon of water)

**SOLUTION COSTS @1:256 DILUTION RATE: 27.0 CENTS per Gallon of Solution**

Solution 6.7 cents per 32 oz. (quart) of



# BASIC-H<sup>2</sup>

## PRODUCT INFORMATION SHEET 1 OF 3

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**FUNCTION:** Highly Concentrated All Purpose 100% Biodegradable Organic Cleaner

**DESCRIPTION:** Basic-H<sup>2</sup> is a liquid all-purpose concentrated cleaner applicable for a wide range of purposes. The product, diluted properly according to use, leaves no residue or film and requires no rinsing. Basic-H<sup>2</sup> is highly effective used in pressure washers. May also be used in powered floor and carpet cleaning equipment.

**USES:** Windows & Mirrors, Glass display cases, Plexiglass; General cleaning and/or dusting of all types of surfaces, tables, counters, walls, floors, tile floors, gym floors, carpeted floors, serving areas, shelving, benches, chairs, vinyl, white boards, chalk boards, painted or tiled surfaces, ceiling tiles, fans; Dishes, pots, pans, servers, trays, sinks, phones, computers ; Removes gum from carpets; Washing motor vehicles and more.

**CONCENTRATE COST\*:** \$ 37.25 – ½ Gallon (4 units per case @ \$ 149.00)  
(5 Gallon Pail & 30 Gallon Drum - Ask about current availability, additional dilution instructions and pricing)

\*MP = Commercial Volume Price

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### INTERIOR WINDOWS & MIRRORS, OTHER GLASS & PLEXIGLASS SURFACES

**DILUTION RATIO:** @1:6,144 (@1/8 Tsp. per gallon)  
(Exterior @1:3,072 (@1/4 Tsp. per gallon of water))

**SOLUTION COSTS @1:6,144 DILUTION RATE:** < 0.01 CENTS per Gallon of Solution  
0.003 cents per Quart of Solution

# BASIC-H<sup>2</sup>

## PRODUCT INFORMATION SHEET 2 OF 3

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### **GENERAL PURPOSE CLEANING APPLICATIONS - SAFE ON ALL SURFACES**

DILUTION RATIO: 1:256 (1/2 ounce per gallon of water)

**SOLUTION COSTS @1:256 DILUTION RATE: 14.5 CENTS per Gallon of Solution**

3.6 cents per Quart of Solution

### **FLOORS AND LIGHT DUTY CLEANING APPLICATIONS - SAFE ON ALL SURFACES**

DILUTION RATIO: 1:378 (1/3 ounce per gallon of water)

**SOLUTION COSTS @1:378 DILUTION RATE: 9.9 CENTS per Gallon of Solution**

2.5 cents per Quart of Solution

# BASIC-H<sup>2</sup>

## PRODUCT INFORMATION SHEET 3 OF 3

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### INDUSTRIAL STRENGTH APPLICATIONS – SAFE ON ALL SURFACES

**DILUTION RATIO: 1:64** (2 OUNCES PER GALLON OF WATER)

**SOLUTION COSTS @1:64 DILUTION RATE:      \$ 0.58 per Gallon of Solution**

### FLOORS AND MODERATE CLEANING APPLICATIONS - SAFE ON ALL SURFACES

**DILUTION RATIO: 1:128** (1 ounce per gallon of water)

**SOLUTION COSTS @1:128 DILUTION RATE:      29.1 CENTS per Gallon of Solution**

# Shaklee Environmentally Responsible Cleaners

## Product Cost Breakdown Summary

GENERAL PRODUCT DESCRIPTION	SHAKLEE PRODUCT EQUIVALENT	UNIT SIZE & #/CASE	PRICE/UNIT \$	DILUTION: SUGGESTED	SOLUTION: COST PER GALLON	NOTES: DETAILS ON PRODUCT INFORMATION SHEETS
ALL PURPOSE CLEANER:  (INDOOR & OUTDOOR)  GENERAL PURPOSE APPLICATIONS	<b>BASIC-H<sup>2</sup></b>	4 - ½ GAL. UNITS PER CASE	37.25 /1/2 GAL  149.00/CASE	1:256 (1/2 OZ/GAL H <sub>2</sub> O)	\$ 0.145	
FLOORS & LIGHT DUTY APPLICATIONS				1:378 (1/3 OZ/GAL H <sub>2</sub> O)	\$ 0.099	MAY BE USED IN FLOOR & CARPET CLEANING MACHINES
ALL PURPOSE CLEANER:  (INDOOR & OUTDOOR)  MEDIUM & HEAVY DUTY APPLICATIONS	<b>BASIC-H<sup>2</sup></b>			1:128 (1 OZ/GAL H <sub>2</sub> O)	\$ 0.291	PARTICULARLY EFFECTIVE FOR UNFINISHED, ROUGH, OR WORN SURFACES
FLOORS				1:256 (1/2 OZ/GAL H <sub>2</sub> O)	\$ 0.145	RECOMMENDED FOR ALL FLOORS; WOOD, TILE, LINOLEUM, CONCRETE  MAY BE USED IN FLOOR & CARPET CLEANING MACHINES
GERMICIDAL CLEANER:  BATHROOM CLEANER	<b>BASIC-G</b>	6 QTS. PER CASE	17.30/QT  103.80/CASE	1:256 (1/2 OZ/GAL H <sub>2</sub> O)	\$ 0.27	MAY BE USED IN FLOOR & CARPET CLEANING MACHINES

GENERAL PRODUCT DESCRIPTION	SHAKLEE PRODUCT EQUIVALENT	UNIT SIZE & #/CASE	PRICE/UNIT \$	DILUTION: SUGGESTED	SOLUTION: COST PER GALLON	NOTES: DETAILS ON PRODUCT INFORMATION SHEETS
DEGREASER CLEANER  (INDOOR & OUTDOOR)	<b>BASIC-H<sup>2</sup></b>	4 - ½ GALLONS PER CASE	37.25 / ½ GALLON  149.00/CASE	1:64 (2 oz/GAL H <sub>2</sub> O)	\$ 0.58	CAN BE MIXED STRONGER FOR SEVERE GREASE CUTTING NEEDS.  MAY ALSO BE USED IN A PRESSURE WASHER.
HD SCOURING CLEANSER  (NATURAL ABRASIVES)	<b>SCOUR OFF PASTE</b>	6 - 9 OZ TUBS PER CASE	7.25/TUB  43.50/CASE	CONCENTRATED PASTE - USE WITH LOTS OF WATER	N.A.	MILD ABRASIVE CLEANSER - EXCELLENT ON HARD SURFACES - STEEL, HARDWOODS
GLASS CLEANER	<b>BASIC-H<sup>2</sup></b>	4 -1/2 GAL UNITS PER CASE	37.25/1/2 GAL  149.00/CASE	1:6,144 ( 1/8 TSP./GAL. H <sub>2</sub> O)	<0.01 CENTS	FOR EXTERIOR USE DILUTED AT 1:1280 (1/2oz /5 GAL H <sub>2</sub> O)  \$ 0.022
HARD METALS CLEANER/POLISHER	<b>SCOUR OFF PASTE</b>	6 - 9 OZ TUBS PER CASE	7.25/TUB  43.50/CASE	CONCENTRATED PASTE - USE WITH LOTS OF WATER	N.A.	MILD ABRASIVE CLEANSER - EXCELLENT ON HARD METAL SURFACES - STEEL, CHROME & STAINLESS

## PRICE LIST - SHAKLEE CLEANING PRODUCTS

ITEM	SIZE	UNIT PRICES - \$		# UNITS/	CASE PRICES - \$	
		<u>SRP</u> <sup>1</sup>	<u>MP</u> <sup>2</sup>		<u>SRP</u> <sup>1</sup>	<u>MP</u> <sup>2</sup>
Scour Off Paste	9 oz. Tub	8.50	7.25	6	51.00	43.50
Basic-G	QT.	20.35	17.30	6	122.10	103.80
Basic-H <sup>2</sup>	PT.	12.15	10.35	12	145.80	124.20
Basic-H <sup>2</sup>	½ GAL.	43.80	37.25	4	175.20	149.00
Basic-H Classic	5 GALS.	152.95	130.00	NA		
Basic-H Classic	30 GALS.	765.00	650.25	NA		
Pump Dispenser - 1/4 oz. (fits H <sup>2</sup> pint)		2.25	1.90	10	22.50	19.00
Pump Dispenser - 1/2 oz. (fits H <sup>2</sup> ,L,SS & STS gallon)		2.25	1.90	10	22.50	19.00

1: Suggested Retail Price

2: Shaklee Member or Commercial Volume Price

**MSDS's & Technical Data Sheets available for all products – Ask your Shaklee Distributor**

## Ordering & Special Notes

### Ordering

Orders may be placed for any combination of units and cases. There are no minimum quantities.

**To place an order**, please contact your Shaklee Distributor, or order online through your [www.MyShaklee.com](http://www.MyShaklee.com) portal.

Please specify the product name, size (quart, gallon, etc.) and quantity of units and cases. Please include current shipping address, contact person and phone number and any special billing information or requests.

### Shipping Costs

Shipping costs are added to all orders. Orders are normally delivered within 8 - 10 business days of order receipt.

### Payment Terms

*Shaklee U.S. works on a cash payment basis.* Orders must either be paid for in advance or within no more than five business days of product delivery. Credit Cards are welcome and make the billing process very easy!

We can make special arrangements with company business offices as necessary.

### Labeling Systems

Clear labeling is important for using products safely, properly and effectively. We can provide simple labels for use with Shaklee Spray Units or your own spray units and bulk mixing containers. Wall charts illustrating correct dilution procedures can also be ordered. Please inquire for details.

### Dispenser & Portion Control Systems

Portion control is critical to insure proper mixing of product and benefit from the most effective concentration. A good control system protects from product wastage, increases cost effectiveness and saves money.

Shaklee cleaning products work well in *manual* - 2.5 or 5 gallon mixing and dispensing containers - or more sophisticated *automated dispensing systems*. Manual systems pay for themselves almost immediately. Automated systems often pay for themselves in from 6 to 12 months. We can provide you with assistance in obtaining a system for your needs.